STATE OF ARIZONA FILED

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AUG 1 8 1998

DEPARTMENT OF INSURANCE

DEPT. OF INSURANCE BY KOLL

I COMBS, JR.,)	Docket No. 98A-058-INS
I COMBS, JR.,)	
)	ORDER
ent.)	
	_)	
n July 21, 1998, the Office	of Adn	ninistrative Hearings, through Administrative Law
Cowal, submitted Recomm	nended I	Decision of Administrative Law Judge
Decision"), a copy of whi	ch is att	ached and incorporated by this reference. Pursuant to
2.08(B), the Director of the	e Arizon	na Department of Insurance declines to review the
Decision. Therefore, pursua	ant to A	R.S. § 41-1092.08(D)(1), the Recommended
nal administrative decision	n.	
NOTI	FICATI	ON OF RIGHTS
he aggrieved party may red	quest a 1	rehearing with respect to this Order by filing a written
Office of Administrative I	Hearing	s within 30 days of the date of this Order, setting forth
relief pursuant to A.A.C.	R20-6-	114(B).
he final decision of the Di	rector m	hay be appealed to the Superior Court of Maricopa
.11	NOTI ne aggrieved party may red Office of Administrative la	nal administrative decision. NOTIFICATI ne aggrieved party may request a relief pursuant to A.A.C. R20-6-

1	of Administrative Hearings of the appeal within ten days after filing the complaint commencing the
2	appeal, pursuant to A.R.S. § 41-1092.10.
3	DATED this 1998
4	
5	John A. Greene
6	Director of Insurance
7	
8	A copy of the foregoing mailed this \(\sum \frac{\mathbb{N}}{2} \) day of August, 1998
9	Charles R. Cohen, Deputy Director Gregory Y. Harris, Executive Assistant Director
10	John Gagne, Assistant Director Catherine O'Neil, Assistant Director
11	Cheryl Cluen, Investigator Maureen Catalioto, Supervisor
12	Department of Insurance 2910 N. 44th Street, Suite 210
13	Phoenix, AZ 85018
14	Office of Administrative Hearings 1700 W. Washington, Suite 602
15	Phoenix, AZ 85007
16	Michael J. De La Cruz Assistant Attorney General
17	1275 W. Washington, Suite 602 Phoenix, AZ 85007
18	Thochia, AZ 63007
19	Jack Walton Combs, Jr. 10864 N. 108th Place
	Scottsdale, AZ 85259
20	American Republic Insurance Company
21	P.O. Box 1 Des Moines, IA 50301
22	Des wienes, 1/4 30301

Lincoln Benefit Life Insurance Company P.O. Box 80469 Lincoln, NE 68501-0469

IN THE OFFICE OF ADMINISTRATIVE HEARINGS

In the Matter of:

JACK WALTON COMBS, JR.,

Respondent.

No. 98A-058-INS

RECOMMENDED DECISION OF ADMINISTRATIVE LAW JUDGE

HEARING: July 13, 1998

APPEARANCES: Assistant Attorney General Michael J. De La Cruz for the

Arizona Department of Insurance; Jack Walton Combs, Jr. on his own behalf

ADMINISTRATIVE LAW JUDGE: Lewis D. Kowal

FINDINGS OF FACT

- 1. Jack Walton Combs, Jr. ("Mr. Combs") currently holds a life and disability agent's license issued by the Arizona Department of Insurance ("Department").
- 2. On July 13, 1997, the Arizona Corporation Commission ("ACC") entered an Order to Cease and Desist, Order for Administrative Penalties and Consent To Same Re: Scottsdale Financial and Jack Walton Combs, Jr., Docket No. S-3208-IO, Decision No. 6033 In the Matter of the offering and/or sale of securities by Scottsdale.
- 3. Prior to the issuance of the above-mentioned Order, Mr. Combs was registered with ACC as a securities salesman and president of Scottsdale Financial.
- 4. Mr. Combs, individually, and on behalf of Scottsdale Financial, admitted to the Findings of Fact and Conclusions of Law contained in the above-mentioned Order and consented to entry of that Order.
- 5. It was determined in the above-mentioned Order, that commencing in February, 1997, Mr. Combs offered and/or sold securities, within or from Arizona, in the form of investment contracts and/or certificates of participation in a limited liability company named Barnyard Place Partners, L.L.C. ("L.L.C.").
- 6. In the above-mentioned Order, Mr. Combs admitted that as of February 1997, he offered and/or sold securities, within or from Arizona, in the form of investment contracts and/or certificates of participation in the L.L.C.

Office of Administrative Hearings 1700 West Washington, Suite 602 Phoenix, Arizona 85007 (602) 542-9826

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7. In the Order, it was admitted that Scottsdale Financial's salesmen told potential investors that they were associate producers for Silver Vision Entertainment or the L.L.C. calling from Burbank and working for Frank Capra, Jr. when, in fact, the salesmen had no affiliation with Silver Vision, Frank Capra, Jr., or the L.L.C.

- 8. It was also admitted in the Order, that Scottsdale Financial's salesmen told potential investors that the L.L.C. would fund production of a children's television show called "Barnyard Place" and that it needed \$825,000 for production of thirteen episodes. A Scottsdale Financial's salesmen also told potential investors that there would be a maximum of 50 investors with a minimum of \$10,000 to invest at \$5,000 per share.
- 9. The above-mentioned statements by Scottsdale Financial's salesmen made to potential investors occurred during the time period when Mr. Combs was the owner and president of Scottsdale Financial. Other misrepresentations or misstatements of fact made by Mr. Combs and Scottsdale Financial's salesmen included telling potential investors that they would become member/managers of the L.L.C. with decision-making authority, claiming that "Barnyard Place" could be as profitable as the television show "Barney" and issuing a prospectus that did not include financial information or information about the risks associated with the venture.
- 10. The ACC concluded that, among other things, the investment contracts and/or certificates of participation in the L.L.C. were securities that were not registered under Title 44, Arizona Revised Statutes, were not exempt under that Title, were not offered or sold in exempt transactions under that Title, and were not exempt under any rule or order promulgated by the Commission. The ACC determined that Mr. Combs offered and/or sold unregistered securities within or from the State of Arizona in violation of A.R.S. §44-1841.
- 11. The ACC further concluded that in connection with the offers and/or sales of the above-mentioned securities, Mr. Combs, directly or indirectly, made untrue statements of material fact and omitted to state material facts necessary in order to make the statements made not misleading. The ACC also concluded that Mr. Combs had engaged in transactions, practices or courses of business which operated as a fraud or deceit upon offerees and/or investors in violation of A.R.S. §44-1991.
- 12. As a result of the above-mentioned determinations, the ACC ordered Mr. Combs to cease and desist from further violations of the Securities Act of Arizona, to not apply to be licensed as a securities salesman in Arizona for a period of one year from the date of the Order, and to pay, jointly and severally with Scottsdale Financial, an

administrative penalty of \$2,500.00.

- 13. During the hearing, Mr. Combs admitted responsibility for the activities that gave rise to the above-mentioned ACC Order. Mr. Combs submitted the following credible evidence in mitigation: a) he was remorseful in allowing the activities to occur; b) he exercised poor judgment in not obtaining outside counsel and relying on the representation of Chris Pollack, the person who introduced "Barnyard Place" to Mr. Combs, and relying on the representations made by a California Attorney who represented Frank Capra, Jr., that the investment opportunity in Barnyard Place was an interest in a limited liability company and not a security that required registration in the State of Arizona; that no actual sales occurred and, therefore, there was no monetary loss to any member of the public; d) that he had his securities salesman registration revoked for one year; e) he paid the \$2,500.00 administrative penalty to the ACC; f) he lost his investment of approximately \$10,000.00; and g) through the actions taken by the ACC and the negative publicity associated with that action, he has lost his standing in the business community and lost his self-respect.
- 14. The evidence established that Mr. Combs has held an insurance agent's license in the State of Arizona for approximately five and one half years and that the instant action is the only disciplinary action taken against that license. Further, other than a \$300.00 fine in 1974 or 1975 assessed against his securities license in California, he had no other disciplinary action taken against that license. Mr. Combs also held an insurance agent's license in California from 1974 through 1983 and never had any disciplinary action taken against that license.
- 15. Mr. Combs is presently employed as a consultant involved in the oil and gas industry but expressed a desire to sell life and health insurance. In 1992, Mr. Combs sold life and health insurance for PFL Life Insurance Company for approximately one year but then decided to work in the securities industry. He currently has an opportunity to work for PFL Life Insurance Company and, if his license is not revoked, intends to pursue that opportunity.

CONCLUSIONS OF LAW

- 1. Mr. Combs has a record of dishonesty in business or financial matters within the meaning of A.R.S. §20-316(A)(1) together with A.R.S. §20-290(B)(2).
 - 2. Grounds exist for the Director of the Department ("Director") to suspend,

revoke or refuse to renew Mr. Comb's insurance license and/or impose a civil penalty upon him.

RECOMMENDED ORDER

Based on the above, and in light of the mitigating circumstances set forth above, it is recommended that Mr. Combs life and disability insurance agent's license be suspended for thirty days.

Done this day, July 21, 1998.

LEWIS D. KOWAL

Administrative Law Judge

Original transmitted by mail this day of July, 1998, to:

Mr. John A. Greene, Director Department of Insurance Attn: Curvey Burton

2910 North 44th Street, Ste. 210

Phoenix, AZ 85018

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